



# PAUL EFFMAN MUSIC

Proudly serving our community since 1980

Store Hours:  
Monday-Thursday 9am-7pm  
Friday 9am-5pm  
Saturday 10am-2pm

1131 Route 55, Suite 2B  
Lagrangeville, NY 12540

In front of  
Arlington High School

WITH US  
YOU  
GET



**YAMAHA**

and

**Eastman**  
MUSIC COMPANY

Instrument Rentals

**Rent online at [rent.pemusic.com](http://rent.pemusic.com)**

## Why choose Paul Effman Music?

- #1** **NEW\* OR LIKE-NEW YAMAHA BAND INSTRUMENT RENTALS\*\***  
*#1 teacher recommended brand for band instruments*
- #2** **NEW\* OR LIKE-NEW EASTMAN STRING INSTRUMENT RENTALS**  
*#1 teacher recommended brand for string instruments*
- #3** **OUR RENTAL PRICE INCLUDES DAMAGE PROTECTION & SALES TAX**  
*Don't be misled by another store's "lower" prices. Unlike our competitors, we have no hidden fees*

- Free school pick up and delivery
- Fast repairs with free loaner instruments
- A full line of accessories and books at our retail location
- Private lessons from certified music educators
- New instruments for purchase (financing available)
- Rent-to-own options - rental fee will be applied towards the purchase price

\*New instruments available while supplies last

\*\*New or Like-New Yamaha instruments include flute, clarinet, alto saxophone, trumpet, trombone, snare drum kit, and bell lyre. Specialty instruments are new or like-new.



Please complete the reverse side to get the best quality rental instrument for your child.

Questions? Call us!

**845-337-4271**

[www.pemusic.com](http://www.pemusic.com)  
[info@pemusic.com](mailto:info@pemusic.com)



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e: [info@pemusic.com](mailto:info@pemusic.com)

1131 Route 55  
Suite 2B – Lexington Park  
Lagrangeville, NY 12540  
845.337.4271

## We are proud to offer three simple options to acquire an instrument!

Paul Effman Music offers a full-service department with free loaner instruments. We can deliver and pickup at all local schools free of charge. All prices include local sales tax and damage protection. All new Yamaha instruments include a 5-year warranty. Standard adjustments are made free of charge for four years. We have a limited number of background instruments such as oboes, bass clarinets, tenor saxophones and french horns, please call for prices and availability.

### OPTION 1 – Traditional Rental (RED HEADER):

Our traditional rental provides a Yamaha band instrument or Eastman string instrument for a single school year. The rental price is a one-time, NON-REFUNDABLE flat fee for the school year. Band and String instruments are new or like-new.

**\$119** – Bell Kit, Snare Drum Kits

**\$169** - Flute, Clarinet, Trumpet, Trombone, Violin, Viola, or Snare Drum/Bell Combo Kits

**\$289** - Alto Saxophone, Cello

This is the least expensive option to acquire an instrument for a single school year.

### OPTION 2 – Rent-to-Own (BLUE HEADER):

*\*Does not apply to stringed instruments*

Our rent-to-own program provides a brand-new Yamaha band instrument. This option features a 4-month trial period. After the trial period, monthly payments will be automatically charged to your credit card. **The instrument may be returned at any time and monthly charges will cease.** When all payments have been made the instrument is yours to keep. There are various discounts if the instrument is purchased early.

While this option is more expensive for a single school year, it has the lowest up-front costs. All the payments made after the trial fee go towards the purchase of the instrument. This plan also offers the benefit of turning in the instrument at any time throughout the contract term with no further obligation.

### OPTION 3 – Purchase

Paul Effman Music is an authorized dealer for many major brands. We will beat almost any price on a new instrument (including internet pricing)! Please visit our store or call us at (845) 337-4271, if you would like to purchase an instrument. We also offer up to 18-month no interest financing if paid in full (subject to credit approval).

## Store Hours

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w: pemusic.com

845 • 337 • 4271

e: info@pemusic.com

1131 Route 55, Suite 2B • Lagrangeville, NY 12540



\*In front of Arlington  
High School

## 2021-2022 Instrument Rental Agreement - Complete This Form or Rent Online at [rent.pemusic.com](http://rent.pemusic.com)

Student Name: \_\_\_\_\_ Parent/Guardian: \_\_\_\_\_

School: \_\_\_\_\_ School District: \_\_\_\_\_

Billing Street Address: \_\_\_\_\_ Apt #: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Work Phone: \_\_\_\_\_

Email: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

### - Band Instrument Rental Fees -

All band instruments are new or like-new Yamaha, except instruments in the \$309 category. All prices include local sales tax and damage protection.

#### New/Like-New Yamaha

☐ Bell Kit☐ Snare Drum Kit**\$119**Full School  
Year!

#### New/Like-New Yamaha

☐ Flute☐ Clarinet☐ Trumpet☐ Trombone☐ Snare Drums & Bells Combo Percussion Kit**\$169**Full School  
Year!

#### New/Like-New Yamaha

☐ Alto Saxophone**\$289**Full School  
Year!

#### Specialty Instruments - Like-New Rentals

☐ Oboe☐ Bass Clarinet☐ Piccolo☐ French Horn☐ Tenor Saxophone☐ Baritone Horn**\$309**Full School  
Year!

\*Tuba, double horn &amp; baritone saxophone - limited availability - call for pricing

### - String Instrument Rental Fees -

All string instruments are new or like-new Eastman. All violins and violas include a free sponge-style shoulder rest. All instruments include a bow and rosin. Sizes can be exchanged throughout the rental term, free of charge. All prices include local sales tax and damage protection.

#### New/Like-New Eastman

☐ Violin (please check size)☐ 1/8☐ 1/4☐ 1/2☐ 3/4☐ 4/4**\$169**Full School  
Year!☐ Viola (please check size)☐ 11"☐ 12"☐ 13"☐ 14"☐ 15"

#### New/Like-New Eastman

☐ Cello (please check size)☐ 1/4☐ 1/2☐ 3/4☐ 4/4**\$289**Full School  
Year!

#### New/Like-New Eastman

☐ String Bass (please check size)☐ 1/8☐ 1/4☐ 1/2**\$399**Full School  
Year!

### - Accessories -

These are some of the most common accessories. A full line of accessories is available at our retail store or online at [pemusicstore.com](http://pemusicstore.com). Prices subject to change. All prices include local sales tax.

☐ Folding Music Stand: \$22☐ Rico Clarinet Reeds (10 pack): \$19☐ Rico Alto Saxophone Reeds (10 pack): \$24☐ Xeros Cello Endpin Anchor: \$17☐ Everest Violin Shoulder Rest: \$20☐ Everest Viola Shoulder Rest: \$25☐ Method Book: \$10 each (Except Percussion: \$15 each) \_\_\_\_\_ (name of book)☐ Other Miscellaneous: \_\_\_\_\_

**A valid credit card must be kept on file in order to receive a rental instrument.** Cash, check, money order, and credit cards are accepted. Make checks payable to Paul Effman Music.

Card Type: ☐ ☐ ☐ ☐ A credit card is required in lieu of a security deposit.

Card Number: \_\_\_\_\_ Expiration Date: \_\_\_\_ / \_\_\_\_

Name on Card: \_\_\_\_\_ CCV Code: \_\_\_\_\_

I Agree to the Terms Below — **Instrument Cannot Be Issued Unless Form Is Signed Below**

**Auto-Renewal: Instruments are due back by June 30, 2022. If this instrument is not returned by June 30, 2022, this rental contract will automatically be renewed for 1 additional rental year (12 month term) and the credit card will be charged the renewal rental fee. This will occur annually until the instrument is returned or purchased.**

**Damage Protection** — (Included in all rental fees): The Paul Effman Music Service Damage Protection Plan provides assurance that your child's rental instrument is covered for any accidental damage. Repairs of rental instruments can be significant. This plan covers any damage to the instrument excluding blatant negligence, loss, or theft. This plan does not cover included accessories such as reeds, drum sticks, neck straps, broken mouthpieces, etc.

**Traditional Rental Conditions:** (1) THERE ARE NO REFUNDS FOR EARLY RETURNS. (2) I agree to pay the replacement value for lost instruments. Prices include local sales tax. Alto Saxophones and specialty instruments are \$1,850. Snare Drum Kit and Bell Kit are \$200. Snare/Bell Combo is \$400. All other instruments are \$800. (3) I AGREE TO BE RESPONSIBLE FOR MISSING PARTS, BROKEN MOUTHPIECES, BROKEN DRUM HEADS (\$20), WILLFUL DAMAGE, VANDALISM, LOSS OR THEFT OF INSTRUMENT. (4) I agree to return instrument in as good condition as when received, less normal wear. (5) Returned checks will be subject to a \$25 fee. (6) If I do not return this instrument by the due date (6/30/22), I understand and consent that my credit card will be charged the rental fee to renew the rental contract for 1 additional year, maintaining all terms from my original rental contract. If my credit card does not process for any reason, or if I fail to observe any other terms of this agreement, I am in default and this agreement terminates. If any amount due is unable to be collected or the instrument is not returned, I am responsible to pay the replacement value of the instrument as stated in item (2) as well as all costs of collection and/or repossession of the instrument, including any court costs, legal fees, and any other fees incurred by Paul Effman Music Service, Inc. (7) Instruments not renewed or returned by July 1, 2022 will be subject to a \$30 LATE FEE.

Rental Fee: \$ \_\_\_\_\_

Damage Protection: included

Accessories Total: \$ \_\_\_\_\_

TOTAL DUE: \$ \_\_\_\_\_

\*If paying by credit card, you authorize Paul Effman Music Service to charge your credit card the Total Due as calculated above.

**Sign:** \_\_\_\_\_ **Print:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Office Use Only:** \$ \_\_\_\_\_ Ck# \_\_\_\_\_ Cash CC MO Initials: \_\_\_\_\_ Date: \_\_\_\_\_ Serial# \_\_\_\_\_

PU DEL GVN ☐ ENT ☐ SPD ☐ SCN ☐ ATT

## Store Hours

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High School

## 2021 - 2022 Instrument Rent-To-Own Agreement

Student Name: \_\_\_\_\_ Parent/Guardian: \_\_\_\_\_

School: \_\_\_\_\_ School District: \_\_\_\_\_

Billing Street Address: \_\_\_\_\_ Apt #: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Home Phone: \_\_\_\_\_ Work Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Email: \_\_\_\_\_ Parent/Guardian Social Security #: \_\_\_\_\_

### - Type A Instrument -

All band instruments are new Yamaha brand. All prices include local sales tax and damage protection.

**4 Month Trial Fee \$17.00**

*\*The 4 Month Trial Fee is payable with this agreement*

**Regular Monthly Fee \$38.00\* (\$35.14 + tax)**

*\*The regular monthly fee of \$38 will be charged to your credit card automatically on or about the first of each month, beginning with month #5.*

☐ Flute☐ Clarinet☐ Trumpet☐ Trombone☐ Bell Kit

☐ Snare Drums & Bells  
Combo Percussion Kit

### - Type B Instrument -

All band instruments are new Yamaha brand. All prices include local sales tax and damage protection.

**4 Month Trial Fee \$43.00**

*\*The 4 Month Trial Fee is payable with this agreement*

**Regular Monthly Fee \$64.00\* (\$59.19 + tax)**

*\*The regular monthly fee of \$64 will be charged to your credit card automatically on or about the first of each month, beginning with month #5.*

☐ Alto Saxophone

### - Accessories -

These are some of the most common accessories. A full line of accessories is available at our retail store or online at pemusicstore.com. Prices subject to change. All prices include local sales tax.

☐ Folding Music Stand: \$22☐ Rico Clarinet Reeds (10 pack): \$19☐ Rico Alto Saxophone Reeds (10 pack): \$24☐ Method Book: \$10 each (Except Percussion: \$15 each) \_\_\_\_\_ (name of book)☐ Other Miscellaneous: \_\_\_\_\_

**A valid credit card must be kept on file in order to receive an instrument.** Cash, check, money order, and credit cards are accepted. Make checks payable to Paul Effman Music.

Card Type: ☐  ☐  ☐  ☐ 

Card Number: \_\_\_\_\_ Expiration Date: \_\_\_\_ / \_\_\_\_

Name on Card: \_\_\_\_\_ CCV Code: \_\_\_\_\_

**I agree to the terms of this agreement (Page 1 and Page 2) - Instrument Cannot Be Issued Unless Form Is Signed Below**

4 Month Trial Fee: \$ \_\_\_\_\_  
(Enter \$17 or \$43)

Damage Protection: included

Accessories Total: \$ \_\_\_\_\_

TOTAL DUE: \$ \_\_\_\_\_

### Rent to Own Terms (to be completed by office)

The terms of the rent-to-own option plan are as follows:

At the end of the trial period you may rent at a rate of \$ \_\_\_\_\_ (enter \$38 or \$64) per month (including tax) for \_\_\_\_\_ months (see Column 3 on reverse), with a total rent to own cost of \$ \_\_\_\_\_ (plus tax) (see Column 1 on reverse). Purchase Price Now (valid only through 4 month trial period): \$ \_\_\_\_\_ (plus tax) (see Column 2 on reverse). If paying by credit card, you authorize Paul Effman Music Service to charge your credit card the Total Due as calculated above. I have read all conditions of this agreement on the front and back and agree to all terms and conditions. I hereby authorize an investigation of my credit standing prior to the issuing of an instrument. I also agree to the monthly billing of the credit card provided on this form as per the terms of this agreement.

**Sign:** \_\_\_\_\_ **Print:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Office Use Only:** Amount Paid \_\_\_\_\_ Check# \_\_\_\_\_ Cash CC MO Initials: \_\_\_\_\_ Date: \_\_\_\_\_

Instrument: Type \_\_\_\_\_ Model \_\_\_\_\_ Serial# \_\_\_\_\_  
PU DEL GVN ☐ ENT ☐ SPD ☐ SCN ☐ ATT

**Terms and Conditions - By Signing Page 1 Of This Agreement, I Accept And Acknowledge All Terms on Page 1 and All Terms on Page 2:**

The instrument I am renting is the sole property of Paul Effman Music Service Inc. (now referred to as PEMS). I may not sell it or move it to another state. I must notify the company if I change my address or phone number. An instrument is issued for an initial trial period. This fee is nonrefundable. At the end of the trial period, I may elect to rent on a monthly basis at the rates indicated on the front of this agreement.

All rental payments will be charged on or about the 1<sup>st</sup> of each month. There are no refunds on rental payments. **Late payments will be subject to a \$20 late fee.** Late fees on past due payments are not applied to the purchase price.

Title and right of possession of the rented instrument shall remain with PEMS until the total rental payments equal the total rental cost. At that time, ownership will be transferred to me. The total cost plus sales tax is shown on the front of this agreement. Full credit will be allowed if an exchange is made for another type of instrument within the 1<sup>st</sup> year of renting.

The company may repossess an instrument if there is any charge over 20 days past due. Repossession terminates this agreement but does not relieve me of charges incurred before or after repossession, including legal fees.

I reserve the right to terminate this agreement at any time by returning the instrument to the company. The account must be current at the time of return. I am responsible for the instrument until it is returned to PEMS - Contact PEMS at (516) 921-1122 or (845) 337-4271 to return the instrument.

PEMS reserves the right to refuse to rent an instrument based on the results of a credit investigation.

All repairs must be made by PEMS. The company does not provide for replacement drum heads, sticks, mouthpieces, oil, grease, reeds, swabs, or other expendables. The company does not restore appearance, refinish scratches or repair minor dents that do not affect the performance of an instrument. The company will pay for all repairs as long as monthly payments are current. If the account falls behind, you will be responsible for the overdue payments and the cost of repairs.

The company will not cover repairs due to malicious damage, loss or theft.

If I fail to observe any of the terms of this agreement, I am in default and this agreement terminates. If I am in default, I authorize Paul Effman Music Service, Inc. to charge my credit card the Total Purchase Cost of the instrument (as stated in Column 2 below), less any payments made, and I will then take ownership of the instrument. If this amount due is unable to be collected or the instrument is not returned, I am responsible to pay all costs of collection and/or repossession of the instrument, including any court costs, legal fees, and any other fees incurred by Paul Effman Music Service, Inc.

**Customer Options:**

Return an instrument and terminate this agreement at any time.

Begin renting on a month to month basis after the trial period. When rental payments equal the rental purchase price, title will be transferred to the customer. *Please note actual final rental purchase price may be slightly less than stated due to duration of payments.*

**Early purchase procedure and price.** If you wish to purchase at any time during the rental period:

**Deduct total of payments (excluding trial fee and sales tax) \$35.14 or \$59.19/month from "COLUMN 1"**

**Determine discount rate using list below and deduct discount from remaining balance**

**Sales tax must be added to discounted price to determine final purchase price.**

**Early Purchase Discount Schedule:**

35% off balance until May 31, 2022

25% off balance from June 1<sup>st</sup> 2022 to June 30<sup>th</sup> 2023

20% off balance starting July 1<sup>st</sup> 2023

We urge you to call our office and confirm the purchase amount before sending payment.

Yamaha Instrument Type / Model	Total Purchase Cost	Less: 4 Month Trial	COLUMN 1	COLUMN 2	COLUMN 3
			Total Rental Purchase Cost	Purchase Price Valid Through 4 month Trial	Duration of Rental Period (in months)
Flute YFL-222	\$1,015.00	\$17.00	\$998.00	\$559.00	29 months
Clarinet YCL-255	\$1,053.00	\$17.00	\$1,036.00	\$579.00	30 months
Saxophone YAS-26	\$2,242.00	\$43.00	\$2,199.00	\$1,359.00	37 months
Trumpet YTR-2330	\$1,384.00	\$17.00	\$1,367.00	\$699.00	39 months
Trombone YSL-354	\$1,384.00	\$17.00	\$1,367.00	\$699.00	39 months
Bell Kit SPK-285 (Includes Bell Kit & Drum Pad)	\$403.00	\$17.00	\$386.00	\$199.00	11 months
Combination Percussion Kit SCK-285R (Includes Bell Kit and Snare Drum Kit)	\$789.00	\$17.00	\$772.00	\$409.00	22 months

**THIS PRICING IS VALID AS OF APRIL 1, 2021**